



## GALT & TAGGART

CREATING OPPORTUNITIES

Tbilisi, 7 December, 2016

### **Georgian Water and Power issued GEL 30 million local currency denominated bonds in cooperation with Galt & Taggart and Pasha Bank**

Georgian Water and Power (GWP) issued five-year, GEL 30 million callable bonds with a floating interest (coupon) rate. This transaction was the largest GEL-denominated bond issuance by a non-financial institution. JSC Galt & Taggart and JSC PASHA Bank Georgia acted as co-lead managers for the transaction. Interest on the bonds is payable quarterly in arrears at a rate of 350 basis points premium over the National Bank of Georgia monetary policy (refinancing) rate.

“Cooperation with various financial institutions is crucial for the development of the company. GWP will use the proceeds from the bonds to finance its capital expenditures,” stated Giorgi Tskhadadze, the CEO of GWP.

“I am pleased that with Galt & Taggart’s help, GWP has successfully completed its third bond issuance. It should be noted that all three placements were denominated in national currency. In this regard, GWP plays an important role in the development of Georgian capital markets, while Galt & Taggart, thanks to its highly qualified team and experience, has become the leading provider of investment banking services in Georgia. I would like to thank everyone who worked on this transaction and wish the best of luck to GWP,” commented Otari Sharikadze, Managing Director of Galt & Taggart.

“PASHA Bank Georgia is glad to have had the opportunity to take part in raising capital for GWP through a transaction unprecedented on the Georgian market. Developing capital markets is becoming one of the primary activities for PASHA Bank Georgia. We are optimistic about the prospects of Georgian debt capital markets. We hope that this transaction will stimulate potential issuers’ interest in this funding instrument,” stated Goga Japaridze, Commercial Director of JSC PASHA Bank Georgia.

GWP has completed three bond issuances. The first issuance of GEL 2.6 million took place in August 2015. On December 10<sup>th</sup> of the same year, GWP issued debt securities in the amount of GEL 6.0 million, which will be refinanced by the securities issued today.

It is important to note that GWP is implementing a high standard of corporate governance and transparency. Fitch Ratings has assigned GWP long-term foreign and local currency Issuer Default Ratings (IDRs) of 'BB-', the same rating as the sovereign. The Outlook is Stable. Fitch also assigned GWP foreign and local currency senior unsecured ratings of 'BB-'.

For inquiries please contact Galt & Taggart via email at [gt@gt.ge](mailto:gt@gt.ge).

#### **About Georgian Water and Power**

Georgian Water and Power LLC (GWP) is the leading company in water and waste water treatment services in Georgia. The Company is the only supplier of water and waste water treatment services in the capital city of Tbilisi. The group employs up to 2,300 employees. The company serves 464,700 clients, among which 446,200 are individual clients and 18,500 are non-residential clients. [www.gwp.ge](http://www.gwp.ge)

#### **About JSC Galt & Taggart**

JSC Galt & Taggart is a wholly-owned subsidiary of BGEO Group PLC (BGEO:LN). It offers a wide range of investment banking and investment management services through its Investment Banking, Asset Management, Brokerage, Wealth Management, and Research units. [www.gt.ge](http://www.gt.ge)